

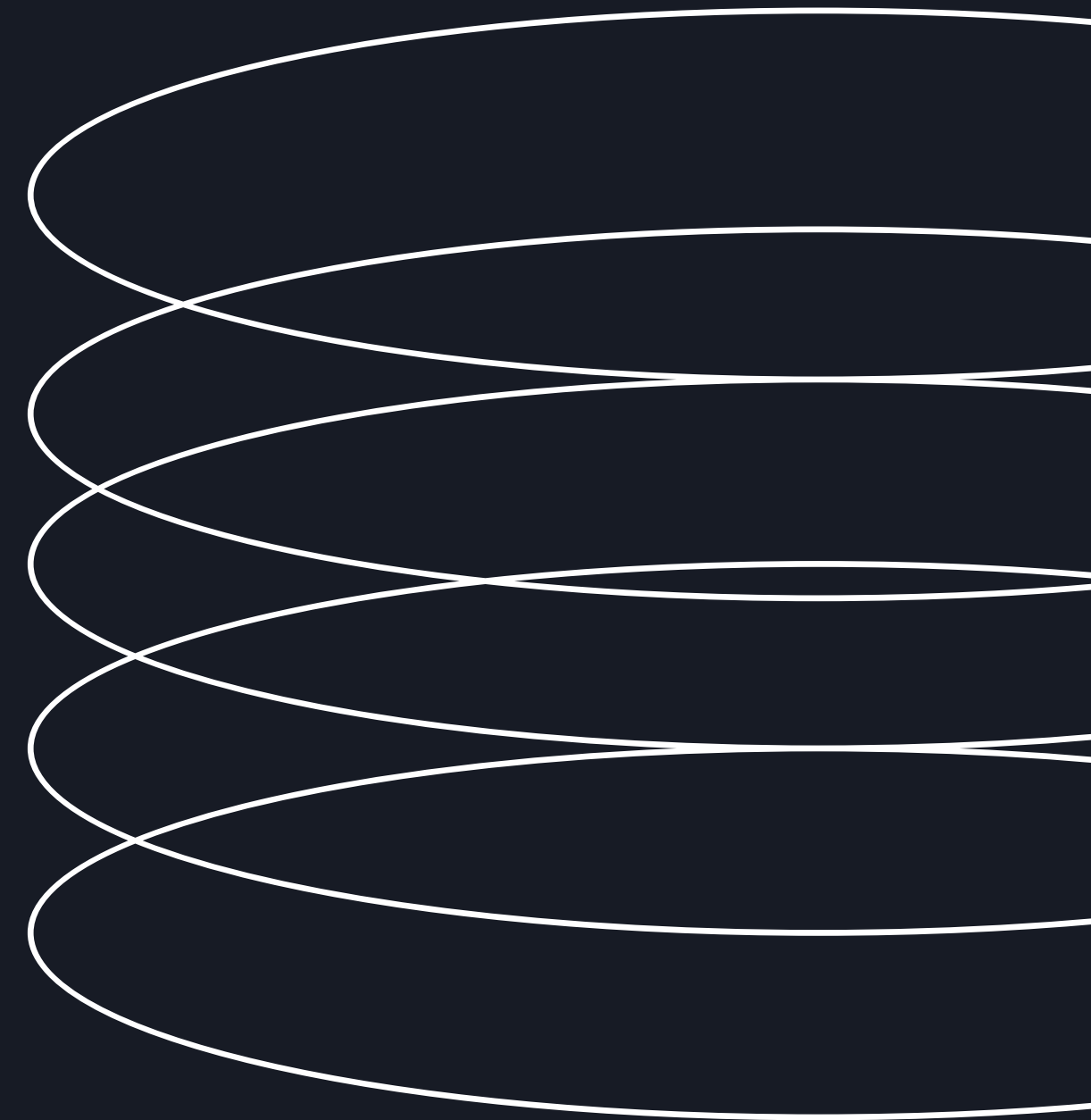


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The Bullwhip Effect on Modern Supply Chains



Moving from whiplash to collaboration in a fragmented world



Reintroducing the Bullwhip Effect: A systemic supply chain challenge

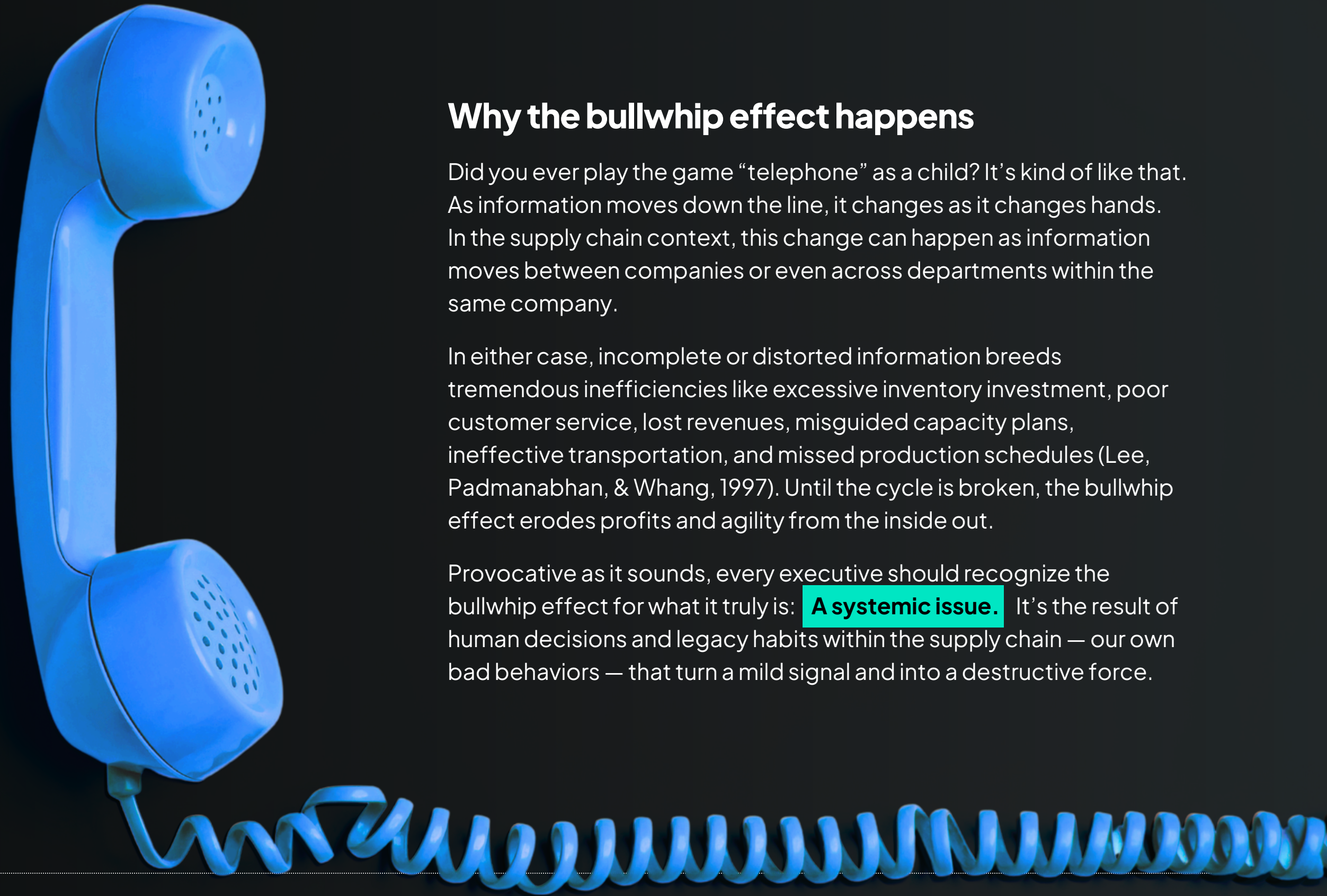
The bullwhip effect is a subtle, yet powerful force. It’s a foundational concept in supply chain economics that explains how demand variability influences and impacts the entire value chain.

In plain terms, it’s when small changes in consumer buying patterns at the retail end of the supply chain are amplified by the time they reach the manufacturing end of the supply chain. What starts as a gentle ripple — like a slight uptick or dip in sales — swells into a tsunami of exaggerated orders, production swings, and inventory pileups.

But this isn’t just academic theory. It is an operational reality that happens frequently in the face of market uncertainty and volatility. Think back to the early years of the COVID-19 pandemic. Consumer buying patterns changed seemingly overnight and within months retailers around the world were having “supply chain issues.” This is the bullwhip effect in action.

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Why the bullwhip effect happens

Did you ever play the game “telephone” as a child? It’s kind of like that. As information moves down the line, it changes as it changes hands. In the supply chain context, this change can happen as information moves between companies or even across departments within the same company.

In either case, incomplete or distorted information breeds tremendous inefficiencies like excessive inventory investment, poor customer service, lost revenues, misguided capacity plans, ineffective transportation, and missed production schedules (Lee, Padmanabhan, & Whang, 1997). Until the cycle is broken, the bullwhip effect erodes profits and agility from the inside out.

Provocative as it sounds, every executive should recognize the bullwhip effect for what it truly is: **A systemic issue.** It’s the result of human decisions and legacy habits within the supply chain — our own bad behaviors — that turn a mild signal and into a destructive force.

Legacy behaviors driving whiplash

You might be thinking: Why does this still happen in an era of sophisticated planning technology? The uncomfortable truth is that outdated supply chain planning behaviors and siloed thinking are alive and well, plaguing even modern enterprises.

Many of these bad behaviors are decades old. They are ingrained habits and localized optimizations that made sense in a steadier, pre-digital world. But now they backfire in today's ever-changing market conditions. It's time to put these legacy behaviors under the microscope and call them out boldly.

1. Siloed forecasting and just-in-case ordering

Each link in the supply chain relies on its own forecast which is usually based on incomplete data. If consumers buy just 5% more than usual, a retailer might interpret this sales blip as a "trend" and place a larger than usual order. The wholesaler then sees the jump and magnifies it further. And so on. The cycle begins.

Everyone along the value chain adds a dash of "just in case" inventory – rationalized from their own viewpoint, but disastrous when added up. The result is a demand signal that is distorted beyond recognition while

production and inventory levels far outpace actual consumption. When the music stops, the unlucky companies are the ones holding warehouses full of inventory that nobody immediately needs or wants.

2. Order batching & economies-of-scale thinking

Many supply chain teams still operate under the logic that it's more efficient to order, produce, and ship in large quantities. Waiting to fill an entire truck or producing in bulk to maximize machine utilization sounds economically smart – and it *is* according to macroeconomic theory. But large batches create an unnatural, pulsed flow of goods.

Instead of a steady rhythm, the upstream players at the warehouse or factory are seeing feast-or-famine order cycles. And these orders in large quantities or at fixed intervals do not reflect actual consumer demand (Munro, 2023). The reality is that this behavior of chasing a lower cost per unit usually triggers higher costs elsewhere – like expedited shipments, overtime labor, or tied-up working capital.

3. Sales campaigns and promotions

A classic self-imposed wound is the end-of-quarter (or month) sales push. Under pressure to hit targets, sales teams can flood the channel with orders by offering discounts or sweet deals to distributors and retailers to load up. Sure, you get a late-quarter revenue spike and pats on the back

all around. That is, until the next quarter begins. Then comes the hangover. Distributors sit on excess stock and drastically cut orders, causing the manufacturer's demand to plummet.

From a financial point-of-view: "The euphoria of a strong quarter-end is often mercilessly punished by rising stock levels the following month" (Desmet, 2022). It's a vicious boom-and-bust cycle created entirely by internal incentives.

Similarly, big promotional campaigns can whipsaw demand. A two-week 50% off sale can drive a huge surge of purchases (and hence replenishment orders), followed by an eerie calm when the promotion ends. The factory that ramped up for the promo is now stuck with oversupply as real demand reverts to normal levels. If not properly communicated, these demand-side spikes – driven by our own marketing or sales strategies – are basically inviting the bullwhip in.

4. Lead-time padding and safety stock

In global supply chains, long lead times are a reality — but the way many planners cope is by padding forecasts and lead times even more.

If it takes 8 weeks to get product from Asia, a supply planner might assume 10 weeks "just to be safe." If a supplier historically delivers in 6 weeks, procurement might still quote 8 weeks internally to avoid disappointment.

Layer in everyone's caution and the result is bloated lead time estimates that drive up inventory. Everyone is ordering earlier and in larger quantities to buffer uncertainty, leading to an amplification of demand upstream.

Ironically, those safety buffers often overshoot and create excess because worst-case scenarios rarely materialize. As one supply chain expert noted, deliveries received today were often ordered three or four months ago when there were shortages. By the time they arrive, the situation has often flipped. We turn the steering wheel now, but our supply chains don't respond until much later (Desmet, 2022). Long lead times aggravate the bullwhip effect by injecting huge delays into the system, making it that much harder to match supply with actual demand.

5. Shortage overreactions and perceived scarcity

We also see the bullwhip effect thrive on gaming and rationing behaviors. When people think a product will be scarce, they order more than they need – just in case. (Toilet paper in early 2020, anyone?)

For example, if a manufacturer decides to ration shipments due to a real product shortage, many distributors will react by doubling their order quantities to secure a bigger share. These excess orders exaggerate the true demand signal. Later, when supply catches up, the orders vanish or get canceled and the manufacturer is stuck with glut and idle capacity.



Long lead times aggravate the bullwhip effect by injecting huge delays into the system, making it that much harder to match supply with actual demand.

We see this often in apparel, consumer electronics and semiconductors. One quarter you can't get enough, the next quarter you're drowning in inventory, all because each player overreacted instead of communicating. As the MIT Beer Distribution Game famously teaches, panic ordering always begets a crash (Murray, 2021).

Each of these behaviors — forecast padding, batch ordering, sales pushes, buffering, and gaming — are based in legacy logic that only makes sense in isolation. But in today's environment, these habits are like pouring gasoline on a fire. A supply chain will oscillate itself to death, all parts working hard but collectively achieving less.

Trade policy shifts as a force multiplier

As if internal bad behaviors weren't enough, the external environment has gotten a lot more treacherous at the same time. In the past, bullwhip discussions focused on forecasting and ordering practices under relatively stable conditions.

Today, however, trade policy volatility — especially the whipsawing of tariffs — has emerged as a massive bullwhip amplifier. In a fragmented global economy, tariffs and trade policy changes can jolt supply chain leaders into taking defensive maneuvers that resemble the bullwhip effect on steroids.

Rushing to beat tariffs

Consider the recent years of on-again, off-again tariffs between major global economies. "Will tariffs jump 25% next quarter or be lifted entirely?" This uncertainty forces companies into reacting in real-time with limited visibility (Watson, 2025). One quarter, you're stockpiling inventory like mad to beat a tariff deadline. The next, you realize you overshot and hit the brakes on orders.

For example, when the Trump administration announced new U.S. tariffs in early 2025, the go-to response for many importers and retailers was to pull forward shipments, filling warehouses ahead of the effective date. This

stockpiling made sense to avoid a 10% or 25% cost spike. However, once the tariffs take effect, these orders will come to a halt and companies will find themselves sitting on a surplus of inventory.

An expert from George Mason University warned that this kind of tariff-driven stockpiling, followed by a sudden stop, can “exact a bullwhip effect” on the whole system (Doerfler, 2025). And we’ve seen exactly that: Freight volumes surging one month and plummeting the next, storage capacity is up and then back down, and the same for prices — all classic bullwhip symptoms, all triggered by tariff policy swings rather than organic consumer demand.

Delaying imports to wait and see

On the flip side, strategic delays on imports are another behavior of economic uncertainty. If businesses expect relief from a trade policy or exemption in the near future, they may hold off on ordering or importing goods, effectively stalling their pipeline. U.S. apparel retailers did this in 2025: Facing imminent tariff hikes on Vietnam and China imports, many paused orders and froze purchases in hopes a trade deal or policy change might save them (Reid & Brown, 2025).

While understandable, this created an artificial demand valley — a gap during which factories got fewer orders than actual consumer demand would necessitate. If the tariffs were then lifted or if they simply ran down inventory,

these same retailers would have to order extra-large volumes later to catch up, creating a spike. In either case — pulling orders forward or pushing them out — tariff timing distorts the normal demand pattern and amplifies volatility up the chain.

The quest for supply chain stability

Trade policy volatility essentially acts as a force multiplier for the bullwhip effect. It turns the usual supply chain jitters into full-blown spasms. Tariffs, quotas, export bans — all these political factors induce companies to make abrupt, significant changes to ordering and inventory strategies. The result is exaggerated peaks and valleys in the flow of goods.

Put simply, global supply chains thrive on stability. So back-and-forth tariffs tend to have the opposite of the desired effect (Baker, 2025). When the rules of trade can change overnight by political decree, even the best-run supply chain will struggle not to overreact. We hedge, we expedite, we delay – doing the wrong thing at exactly the wrong time.

Supply chain leaders must now manage not just market demand, but also the rollercoaster of geopolitical moves, which requires a new level of agility and coordination.



**Global supply chains
thrive on stability.**



Avoiding the perils of local optimization

It's worth underscoring the root cause that ties many of these issues together: **Flawed local optimization logic.** Time and again, we find well-meaning managers making decisions that are optimal for their piece of the puzzle but suboptimal (even catastrophic) for the end-to-end value chain. The bullwhip effect feeds on this misalignment. Let's call it out clearly: When every link in the chain fends only for itself, the entire chain will fail.

Think of the transportation manager whose KPI is "lower shipping cost per unit." She waits until she has a full truckload before sending an order. Great for her freight budget this week, but those delays mean stockouts downstream and overreaction upstream to compensate.

Or the plant scheduler told to minimize unit production cost — he'll run a giant batch of Product X to spread out setup costs, even if it far exceeds short-term demand. The factory looks efficient on paper, but now distribution centers are flooded with excess X (and probably short on something else).

How about the sales executive pushing volume at quarter-end for a bonus? He's optimizing revenue timing for finance, but dumping inventory into the channel creates instability that operations and customers pay for later.

And let's not forget procurement's favorite: Ordering 5% extra "for supplier yield issues" or to get a volume price break — perhaps saving pennies on unit cost while dollars bleed out in holding costs for the unneeded excess.

Each player justifies their move as economically rational. Yet collectively, these "local optimizations" form a system of irrational behavior. It's the left hand and right hand not being in sync — and the result is a lot of wasted motion and expense, otherwise known as the bullwhip effect.

The lesson for leadership is stark: Alignment beats optimization when it comes to supply chain performance. A series of locally optimal decisions does not equal a globally optimal result — in fact, it's usually the opposite. We must challenge and change the outdated logic that "bigger batches are better" or "every quarter stands alone" or "every department for itself."

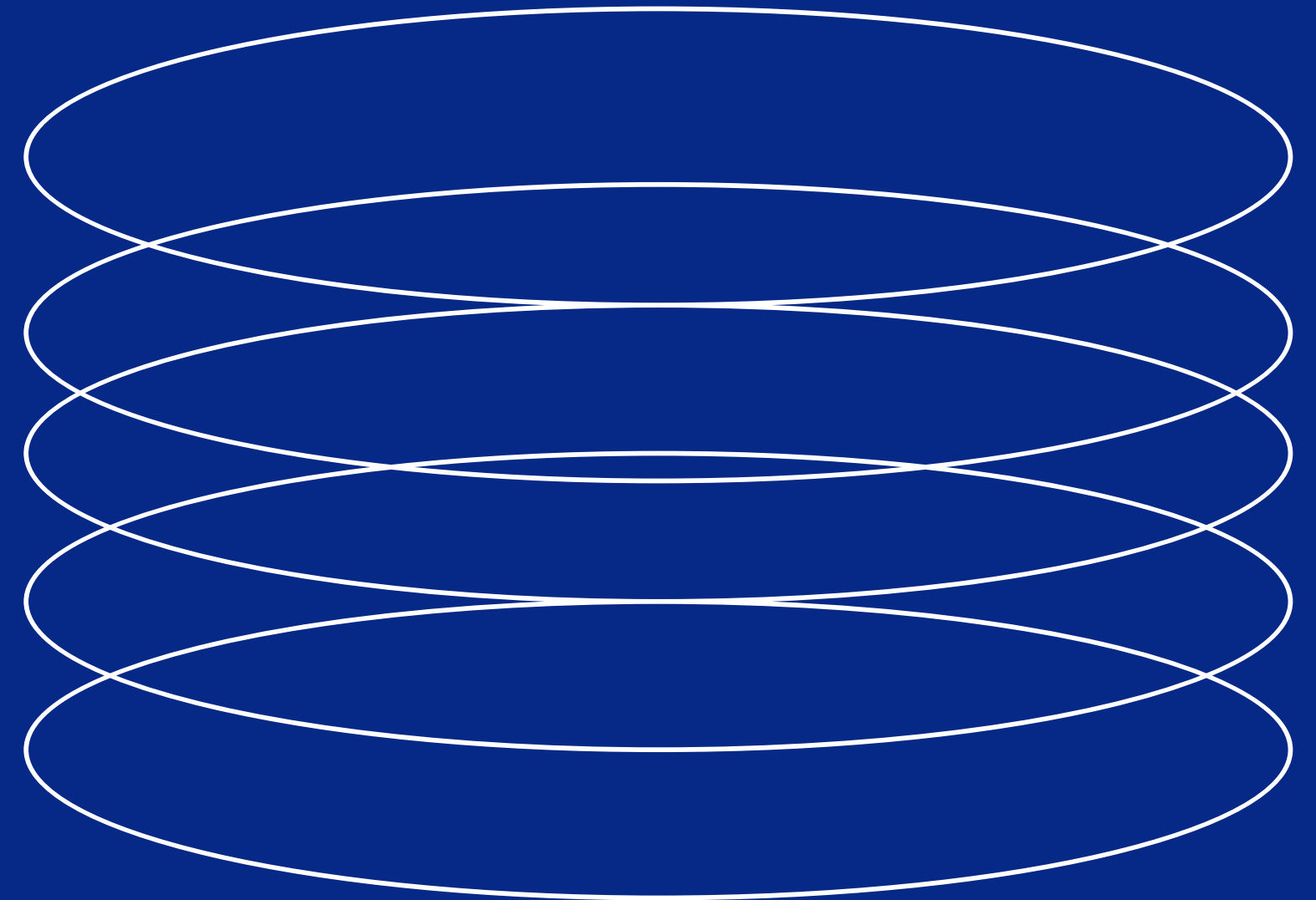
In today's environment, those mindsets are not just old-fashioned, they're dangerous. The goal should be to find the global optimum — smooth, responsive flow at minimal total cost — not minimum cost for each silo at the expense of others.

This shift in thinking is fundamental to taming the bullwhip. It means reexamining incentives, KPIs, and decision rules across the organization. Are we inadvertently rewarding behavior that makes the broader supply chain sick? In many cases, yes. It's time to break those habits and replace them with a more holistic approach.

Five steps to restore the demand signal

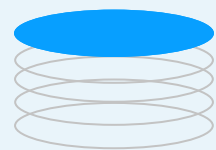
If distorted information is at the root of the bullwhip effect, then the antidote is clear: Trusted demand signals and end-to-end collaboration. Easier said than done, but entirely achievable with today's technology and a dose of organizational courage. We need to rethink how information flows through our supply chains and how partners coordinate actions.

Here is a five-step framework to drive demand signal fidelity and build a truly collaborative supply chain, where the entire ecosystem reacts to real demand rather than ghost images of it.





Start with a single source of demand truth



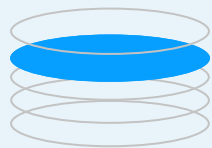
It's time to tear down the information silos that exist. Every player in the value chain should be looking at the same base demand data, starting with actual consumer or end-customer consumption. **Whether it's point-of-sale data, ecommerce orders, or field usage data, share it upstream in real-time.** No more guessing what the retailer might sell — the manufacturer should know what is selling, as it sells.

With modern cloud platforms, IoT, and APIs, there's no excuse for each tier to forecast in a vacuum. When downstream demand information is transmitted upstream timely and transparently, everyone can plan from a common source of truth.

In practice, this might mean implementing vendor-managed inventory (VMI) or collaborative replenishment programs where the supplier directly monitors and refills inventory based on actual consumption. Or it might mean a retailer sharing daily sell-through data with distributors and manufacturers. The goal: Eliminate the guesswork and ensure that what flows up the chain is a real signal, not just noise.



Create & implement policies that foster stability



Collaboration isn't just about data; it's about aligning the operating policies and incentives between partners. We must eliminate the traps that encourage bullwhip behavior. That means reconsidering policies like volume-based discounts and internal sales targets. Instead of offering discounts that cause buyers to order more than they need at once, shift to everyday low pricing or steady rebate structures that reward consistency.

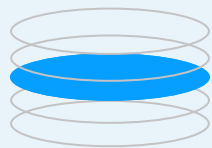
Re-think your transportation strategies. If a customer knows you are willing to ship economically for smaller, more frequent orders (perhaps through consolidated distribution or milk runs), they won't need to batch orders.

You could also use historical sales data to implement an allocation-based approach during shortages. This would help your customers know that ordering 10x what they need won't get them 10x the product. It removes the incentive to game the system.

The overarching idea here is to build trust and fairness across the supply chain. Each player should have confidence that they won't be penalized for rational ordering and sharing honest data. This requires executive-to-executive alignment with key partners and possibly formal collaboration agreements (think CPFR – Collaborative Planning, Forecasting, and Replenishment arrangements) to jointly manage demand and supply. Break down the adversarial stance. You're on the same team against volatility.



Practice operational agility and efficiency



Supply chain agility dampens the bullwhip because you can respond quickly to changes before they are amplified. Focus on reducing lead times and lot sizes. Lean out internal processes so you can produce or ship in smaller, faster increments. Invest in flexible manufacturing so you can switch products or scale volumes up or down without massive cost penalties. The faster and smaller you can make these types of adjustments, the less need your partners have to over-order or overstock to compensate for your behaviors.

For instance, if a factory can cut its changeover times dramatically, you wouldn't need to run huge product campaigns. You can make what you think you need in near-real time. If your supplier can respond in 2 weeks instead of 8, the buffer inventory throughout the supply chain drops substantially.

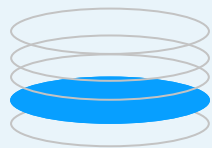
Automation, digitization, and even 3D printing or localized production are enablers here — all aimed at shrinking response times and building the ability to sense and respond rather than forecast and push.

On the logistics side, if you enable cross-docking, drop-shipping, or dynamic routing, you can keep product moving in sync with demand rather than sitting idle due to inflexible batch schedules.

Do what you can to speed up your supply chain clock. This operational efficiency, combined with the right data, means you can correct course before a small deviation becomes a big miss.



Monitor demand in real-time



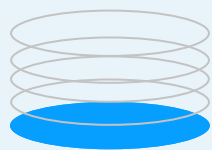
In a volatile world (especially one with trade policy shifts), no plan is perfect. So, you must monitor and react in real time. Leading organizations are leveraging AI and machine learning to detect demand changes or logistical shocks as they happen, adjusting forecasts and plans on the fly. You can create dashboards that all parties can see ensure that if, say, sales suddenly drop 20% in one region this week, upstream factories know about it now, not in next month's report.

Some companies are even running what-if scenario simulations continuously — for example, “What if a tariff is announced next week? What if we suddenly get a 30% surge from a competitor's recall?” — so they have playbooks ready and don't have to overreact blindly. An agri-food exec recently noted that firms are doubling down on real-time data, AI-driven risk modeling, and scenario planning to sharpen decision-making amid policy swings (Watson, 2025).

The takeaway: Bring modern analytics to bear on the problem. Humans alone, making gut calls at each link, can't tame the bullwhip in a complex, fast-changing environment. But augmented with AI insights, we can get much better at anticipating and dampening shocks rather than amplifying them.



Shift to system thinking



Technology and processes alone won't succeed without the right organizational mindset. **Encourage a culture that celebrates end-to-end success over local wins.** This might mean changing incentive structures. For example, make a portion of sales' bonus tied not just to gross revenue pushed, but to sell-through or inventory health at the channel partner.

Make supply chain performance a shared KPI across functions — so Finance, Sales, Operations, and Supply Chain are all accountable for metrics like inventory turns, forecast accuracy, on-time fulfillment together, rather than pulling in different directions. Break the silos internally first. Institute sales and operations planning (S&OP/IBP) processes that bring all departments to the table to agree on one plan.

When everyone from the CEO to the shop floor understands the cost of bullwhip behavior, you create peer pressure to avoid those old games. For example, instead of congratulating the team for that huge quarter-end spike, the CEO might ask, "What does that do to Q1 and our customers?" The message must be: "Smooth is smart. We want steady, predictable performance more than transient spikes that cause downstream pain."

By building a culture of collaboration and transparency, both within the company and with key suppliers or customers, you attack the bullwhip at its source — flawed human behaviors.

This framework of information sharing, channel alignment, and operational efficiency isn't theory—it's proven. Many of our clients have already begun implementing these kinds of initiatives as part of modern supply chain transformation. And the payoff is huge. When the demand signal is clean and trusted, each tier can adjust proportionately and calmly to changes, rather than overreacting. The supply chain behaves as a synchronized unit, not a set of unruly parts.

In essence, you replace the crack of the bullwhip with the steady rhythm of a well-tuned orchestra – each section playing its part in harmony, guided by a shared score (i.e., true customer demand).

Consumer Products

Dynamic consumer preferences, frequent promotions and seasonal demand make consumer products companies especially vulnerable to the bullwhip effect. A small change in consumer buying behavior—such as a spike in demand for a viral product—can trigger a cascade of overreactions upstream.

Retailers may over-order and distributors inflate forecasts, so then manufacturers ramp up production, all based on a distorted demand signal. CPG manufacturers are then left with excess inventory, tied up working capital, and perhaps even a shortage of other deprioritized SKUs.

Now more than ever, consumer product companies must embrace predictive and AI-enabled analytics, real-time demand sensing, and collaborative planning to modernize their supply chains and mitigate the bullwhip effect.



→ INDUSTRY SPOTLIGHT

The story of Southern Glazer's Wine & Spirits exemplifies the bullwhip challenge for CPG manufacturers and distributors.

Prior to their transformation, the beverage leader faced forecast inaccuracies and inventory imbalances that were exacerbated by legacy planning systems.

After modernizing its planning ecosystem with Spinnaker SCA, Southern Glazer's improved forecast accuracy by 8%, reduced inventory capital by 5%, and unlocked over \$100 million in working capital. It's a reminder that breaking the bullwhip cycle requires more than technology—it demands integrated planning, clean data, and cross-functional alignment.

[Learn more ↗](#)





Energy & Commodities

In the energy and commodities industry, companies are susceptible to the bullwhip effect due to long lead times, frequent geopolitical and climate-related disruptions, and pricing volatility. Decarbonization and sustainability goals are also threatened when planning and production go off the rails.

“Just-in-case” over “just-in-time” is reported as the new strategy for many agricultural companies (Sfiligoj, 2024). The consequences are also hard hitting in asset-heavy sectors like oil and gas, where unplanned downtime can cost millions. Between \$38–88 million to be exact (Bat & Stovall, 2016).

Industrial companies must shift from reactive to resilient planning—leveraging integrated platforms, scenario modeling, and real-time visibility. For example, aligning demand forecasts with carbon transparency goals can prevent overproduction and reduce environmental impact.

The key is to replace legacy habits with collaborative, data-driven decision-making. By doing so, energy and commodity companies can transform the bullwhip effect from a destructive force into a catalyst for operational excellence.

Health

In healthcare, when public health and patient outcomes are at stake, the bullwhip effect can be particularly harmful. Generally speaking, the demand for “healthcare” is steady which is why the industry has historically relied on just-in-time inventory practices. And it’s why during the COVID-19 pandemic, the sudden demand for vaccines, medical devices, and PPE was met with massive shortages.

Today, there are still companies suffering under the weight of this inventory model as well as fragmented data systems and siloed procurement processes—all factors that make you susceptible to the bullwhip effect.

Like Cepheid (read about their journey on the next page), healthcare, medical device, and pharmaceutical companies must invest in integrated planning platforms, real-time inventory visibility, and collaborative supplier relationships to mitigate the impacts of the bullwhip effect. Predictive analytics and AI-driven demand sensing can help smooth out variability and ensure quality patient care.



Planning with a Purpose: Cepheid's path to a digital supply chain

Cepheid, a leader in molecular diagnostic testing, experienced this systemic bullwhip breakdown first hand. When demand for its PCR tests skyrocketed in 2020, they realized their manual planning process couldn't keep up.

With the help of Spinnaker SCA, the company re-architect its supply chain planning model from the ground up, ensuring it could respond with accuracy, adaptability, and integrity. What they needed wasn't just faster planning—it was ethical, agile decision-making that could balance clinical urgency, scarce inventory, and constrained capacity.

[Learn more ↗](#)



Retail

The retail industry is at ground zero for both consumer demand and the bullwhip effect. Minor shifts in buying behavior—like a viral TikTok trend or a sudden drop in foot traffic—can lead to massive overreactions if retailers are not careful. Omnichannel retailing and fast fashion have intensified this tightrope walk.

Retail companies must resist the urge to overcorrect for both real and perceived demand changes. This can lead to bloated inventories, markdowns, and missed sales opportunities. And it's often exacerbated by disconnected systems and a lack of shared data between Merchandising, Marketing, and Supply Chain teams. Too often promotions and seasonal campaigns lack alignment with inventory planning, creating chaos across the value chain.

To combat this, retailers should embrace demand-driven planning, real-time data sharing, and agile fulfillment strategies. Technologies like RFID, AI-powered forecasting, and digital twins can help retailers respond to demand shifts without overreacting.

Collaboration with suppliers is also key—sharing POS data and aligning on replenishment strategies can reduce distortion. Retailers who can tame the bullwhip effect will find that supply chains are a strategic asset, not just a cost center.

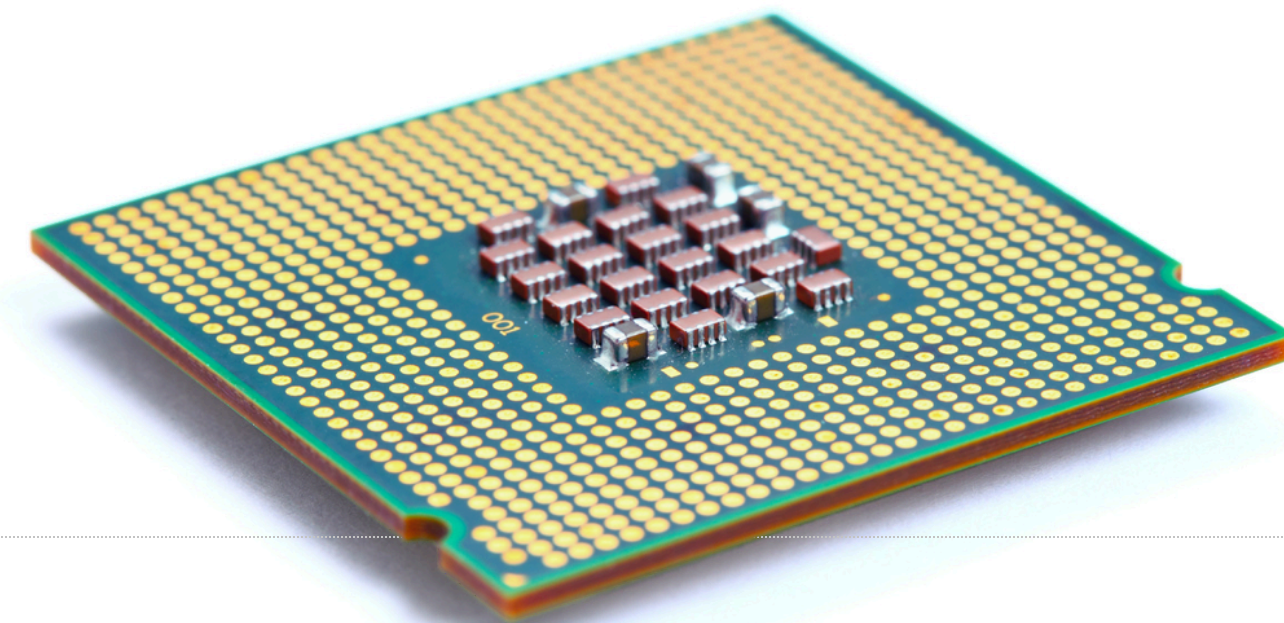


Technology, Media & Telecommunications

In the Technology, Media & Telecommunications (TMT) industry, rapid innovation and frequent product launches paired with global sourcing and extended lead times create a breeding ground for the bullwhip effect. A small change in smartphone sales or streaming subscriptions can ripple through these complex supply chains affecting the demand for software and hardware components, including semiconductors. (Not to mention, today's geopolitical tension and trade policy shifts which act as force multipliers for the bullwhip effect.)

The impact of the bullwhip effect is worsened by siloed planning across R&D, marketing, and supply chain teams. Forecasting misses in one area can cascade into production delays, inventory imbalances, and missed financial targets.

To mitigate this, TMT companies must adopt integrated business planning (IBP), scenario modeling, and supplier collaboration. Cloud-based platforms and AI-driven analytics can help align product roadmaps with supply chain capabilities. In a sector where speed-to-market is critical, taming the bullwhip effect means turning volatility into a competitive advantage through agility and foresight.





Transportation & Mobility

Automotive supply chains—from OEMs to parts and accessories—are deeply vulnerable to the bullwhip effect due to long lead times, complex global networks, and consumer demand that is largely discretionary. Electrification trends and regulatory shifts add further complexity.

Meanwhile, logistics service providers (LSP) can receive distorted demand signals as their clients react to their own demand fluctuations and market uncertainty. The inherent flexibility of the relationship between a shipper and 3PL is further susceptible to volatility. The ups and downs lead to underutilized assets, bottlenecks and rising costs in and across 3PL networks.

To address the bullwhip effect, transportation and mobility companies must invest in real-time visibility, dynamic routing, and collaborative forecasting. Digital control towers, platform-based planning, and predictive analytics can help synchronize true demand with capacity. Breaking the cycle in this sector requires cross-functional alignment and data transparency across OEMs, suppliers, and logistics partners.

Moving from chaos to connection

The bullwhip effect may be as old as supply chains themselves, but in today's climate of constant disruption, now is the time to break the cycle. This is a call to action for supply chain executives: Stop acting like the bullwhip effect is an unavoidable fate. It can be avoided – but it requires bold leadership to shed legacy behaviors and implement new ways of working.

The reward for getting this right is sizable. Instead of firefighting and oscillating between surplus and shortage, your organization can achieve true resilience – the ability to respond to demand changes smoothly and profitably. Imagine a supply chain that no longer cracks like a bullwhip, but

flows like a connected end-to-end system, even as the world around it throws curveballs. That is not a fantasy; it's within reach with the strategies and principles outlined in this guide.

Every board-level executive and supply chain leader reading this should ask: Are we going to continue letting outdated practices and knee-jerk reactions run our business, or are we going to take control of our destiny? The companies that thrive amid uncertainty will be those that champion collaboration, visibility, and adaptability.

Ready to break the cycle?

Don't wait for the next inventory write-off or missed quarter. Our team is ready to help you turn chaos into harmony so your supply chain thrives under volatility instead of cracking under it.

LET'S TALK

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